# Can colour broaden the spectrum of learning in the classroom?



A LESSON IN ACCESSIBLE COLOUR PRINT AND EDUCATION



## Supporting the natural way young minds grow.

Children today are born into a world that's becoming increasingly digital, yet full-colour print continues to play a key role in how they process and retain information. The human brain engages with colour print very differently to material viewed on a screen.

In fact, studies show that complex ideas are best understood when read on a printed page versus a screen. Adding colour to the mix only amplifies these benefits and supports a variety of different learning styles.

Yet in recent years, educators have pushed for digitising content and bringing more computers into schools to modernise, save money and improve student performance.

Digital offers several benefits – but as time goes on and classrooms become more digital, it has become clear that printed material, especially in colour, does more for students' comprehension and retention than digital content. Colour print can also jump-start creativity and encourage participation.

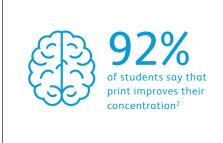
## PRINT IS ESSENTIAL. WE'VE MADE IT AFFORDABLE.

Implementation of new educational standards such as Common Core in the USA requires schools to print large amounts of fresh content on demand.

Older, low-capacity, legacy equipment and mono-only devices stand in the way of educators printing more work in-house. Similarly, cost, limited space, fast turnarounds and manageability force educators to outsource work.

As publishers push titles directly to schools rather than printing and shipping finished material, it's more important than ever that schools have the ability to keep up.





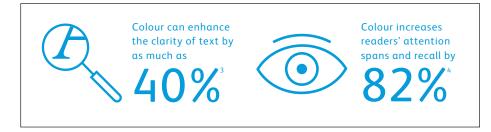
"Students are more engaged with colour.<sup>1</sup> There have been many studies all over the world that show colour print is a much better learning aid than mono."

– Karl Melzer, Production Print Specialist – Government/Education, ImageSource

#### THE SOLUTION.

Xerox® inkjet technology offers the ideal balance of cost, quality and speed. It enables schools to consolidate equipment, boost volume, keep jobs in-house and insource work they wouldn't have been able to take on in the past.

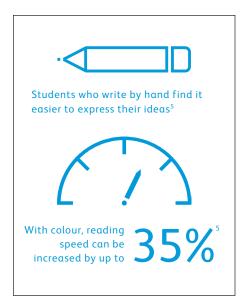
The Xerox® Baltoro™ HF Inkjet Press, with the smallest footprint in its class, delivers the speed and simplicity that schools need at a price you can afford. It's easy to hit the ground running with Baltoro and right-size your print shop.



## The benefits.

Adding more colour to the classroom doesn't have to be costly or complicated. Create a powerful colour print solution that helps students thrive with the Xerox<sup>®</sup> Baltoro™ HF Inkjet Press — an agile, dynamic device for vibrant colour and sweet-spot economics.

- Meet demand with 1–2 million impressions per month
- Get more out of every square foot with a small footprint
- Complement current toner devices for time and cost savings
- Print colour and K-only on a single device
- Grow with press scalability





"It's a great time to be a school in-plant. Now they can print full-colour curriculum for under a penny.

And the small footprint of the Baltoro is amazing.

With the right finishing, they can print at high speed, personalise and have full control of the finished product to save time and money."

 $- \ Karl\ Melzer,\ Production\ Print\ Specialist-Government/Education,\ Image Source$ 

### The results

There's a lot we could continue saying about the Xerox® Baltoro™ HF Inkjet Press, but don't just take our word for it – the results speak for themselves.

With over 41,000 students and 1,000 more added each year, one fast-growth school district added the Baltoro to its fleet of printers in order to meet the demand for engaging educational materials – and was able to significantly cut costs in the process.

The district estimated that it could save at least 50% by using the Baltoro for applications that wouldn't benefit from toner. Before transitioning to full colour, it started off using the Baltoro for mono. In addition, it felt the Baltoro was simple to learn and easy to use. It was a seamless transition, and operators were able to get up to speed in no time.

Another large school district uses the Baltoro in tandem with its other

Xerox® devices. It wanted to incorporate more colour without adding more costs. Before the Baltoro, it outsourced the printing of its black-and-white student workbooks, resulting in outdated materials, excess inventory, long lead times and high costs.

With the Baltoro, it was able to print what it needed, when it needed it in-house, leading to **50% cost savings** – and was able to use these cost savings to print full-colour workbooks that encourage higher student performance.

The simplicity and efficiency of the Baltoro also helped the school district achieve a **25% increase in productivity** with fewer manual touches and errors and less waste.

Reading comprehension is **14% better** with colour than with bold text and helps the eye locate information faster.<sup>6</sup>



#### THE BOTTOM LINE.

Schools are looking for ways to provide the best possible educational experiences while managing year-over-year budget pressures. A blended approach of both print and digital material can help students thrive while saving school districts money.

The Baltoro takes the cost and guesswork out of creating vibrant colour and mono print. It can help educators replace outdated materials with fresh content that connects with students. And with future-proof flexibility, it's an investment that can continue to help young minds grow for years to come.

Find out how the Xerox® Baltoro™ HF Inkjet Press can bring affordable value to your school in-plant. Visit **xerox.com/baltoroHF** or talk to your sales rep.

 $<sup>1\</sup> https://www.insight.com/en\_US/content-and-resources/2017/09152017-the-importance-of-color-printing-in-education. html$ 

<sup>2</sup> https://newrepublic.com/article/135326/digital-reading-no-substitute-print

<sup>3</sup> https://www.colourcom.com/research/why-color-matters 4 https://www.office.xerox.com/latest/COLFS-02UA.PDF

 $<sup>5\</sup> https://www.twosides.info/wp-content/uploads/2018/09/Print-and-paper-play-a-key-role-in-learning-and-literacy.pdf$